



CPCU
SOCIETY

Buffalo Chapter Chaptergram

Volume 8, Issue 1. February 2016

A letter from the President

CPCU Society events for 2016!

It's hard to believe that it is already February 2016!

Your Board has been hard at work planning some exciting projects for this coming year.

March has traditionally been Ethics month and this

their families, candidates, other insurance professionals and guests. This will be held on 4/10/16 at Spare Time Bowling in Cheektowaga and is limited to 60 bowlers. Please visit our website for the rest of the

"For every employer out there and for every manager, your very best asset is an educated employee."

year we are looking to bring in the "Ethics Game Show" for a breakfast meeting. We are looking for suggestions for a venue that would be convenient to most. Let me know your thoughts.

April brings our first "annual" Family Fun Bowling Social! This is open to all CPCU members,

details and to register NOW!

In May we will be hosting the Candidate Development BREAKFAST. We decided to try a new time and a new venue. Details will be coming shortly.

August ushers in our 3rd annual Charity Golf Tournament for Camp

Important Links



Follow the link below to pay your 2015 dues!



[CPCU Society Buffalo Chapter Website](#)

Login on the CPCU Society website to update your membership information and your professional profile!

[CPCU National Website](#)

[CPD: Continuing Professional Development](#)

Visit us on LinkedIn: 

Like us on Facebook:



Good Days and Special Times. If you would like to be on the committee to help plan and gets sponsors, please let me know and I will get you further information. The last 2 years have been fabulous and we have been able to donate more than \$7,000!

In the fall we are hoping to bring in a CE class and of course, our local Conferment. The Conferment is shaping up to be one of the largest in recent history as we already have 8 new designees with 5 more months to go to complete the exams.

I started in insurance in a small town agency in 1982 and became licensed in 1983. I was very fortunate that the two owners of the agency believed in educating their employees. I did the CISR programs in the 80's and earned both the commercial and personal lines designations. I had always wanted to try for the CPCU designation but didn't think I could do it. In September of 2008, I attended the ASLI national

conferment in San Diego and at the congratulatory luncheon, the hostess urged us all to start the CPCU designation. In 2011, I attended Buffalo I-Day and stopped by the CPCU booth to gather some information on the designation. The CPCUs there that day invited me to the Candidate Development luncheon the following month. At the luncheon I was greeted by Brenda Sokolowski and invited to sit with her. By the end of the luncheon I was asked to join the Board as the Candidate Representative and the rest, they say, is history.

If it was not for every employer that I have worked for supporting me with my education, I would not have made it this far. For every employer out there and for every manager, your very best asset is an educated employee. Offer your support financially and verbally. Your employees will not forget that you helped them achieve their goal.

You have a Board that is filled with people who are passionate about the CPCU designation and all that it stands for. We are eager to help every candidate any way we can and to encourage others to start their journey. We want to build the Buffalo CPCU Society Chapter into a network of colleagues, mentors and friends. Please join us at our events this year. Please bring your spouse, colleague or friend to join you!

If you have any questions, suggestions, comments or complaints, please feel free to reach out to me. I can be reached at the office: 478-0024, my cell: 716-628-3725 or by email: elaine@ksrothinsurance.com

Thank you, and see you at our events!!

Elaine Lovelace CPCU,
ASLI, AU, AAI

CPCU Buffalo Chapter Class of 2015



We would like to once again extend our welcome and congratulations to our 2015 designees! From right to left: Michael Staley of Buffamante Whipple Buttafaro PC, Meaghan Richardson of Erie and Niagara Insurance Association, Gary Derenda of Erie and Niagara Insurance Association, Matthew Bokman of Erie and Niagara Insurance Association, and Shad McKnight of Merchants Insurance Group

Current Candidates: we hope to see you soon at a future Conferment!



2016
Honolulu, Hawaii
September 17–20, 2016



2017
Orlando, Florida
September 16–19, 2017

2016 CPCU Buffalo Chapter Officers



The CPCU Society Buffalo Chapter is proud to present our Officers for the 2016 term. We hope to hear from all of our candidates and members about how we can help you and what kind of events you would like your chapter to organize! From right to left: Secretary Jennifer Jermain, CPCU of GEICO Insurance, Vice President Brenda Sokolowski, CPCU. CIP, ACSR of Brown & Brown Insurance, President Elaine Lovelace, CPCU, ASLI, AU, AAI of K.S. Roth Insurance, and Treasurer Kevin Kubera, CPCU of First Niagara Risk Management.

Questions? CONTACT US!
Buffalo Chapter 2016 Officers

2016 Officers:

President

Elaine Lovelace, CPCU, ASLI, AU, AAI
elaine@ksrothinsurance.com

Vice President

Brenda Sokolowski, CPCU, CIP, ACSR
bsokolowski@bbbuffalo.com

Secretary

Jennifer Jermain, CPCU
jjermain@geico.com

Treasurer

Kevin Kubera, CPCU
Kevin.Kubera@fnrm.com

Immediate Past President

Barbara A. Schaffstall, CPCU

2015 Directors and Committee Chairpersons:

Candidate Development

Karen Dean, CPCU
Lynn Dominiak, CPCU

Education

Kenneth P. Carter, CPCU

By-Laws, History, Membership

Joanne Klenk, CPCU

Social

Ron C. Cycon, CPCU

Scholarship Committee

Sandy Sugg, CPCU, API, AIM
Lawrence DiaPaul, CPCU, CIC, AU
Mary Jo Cichon, CPCU

Webmaster

Brian N. Lane, CPCU

Public Relations

Melissa Stephen, CPCU, APA

Candidate Representatives

OPEN

Fundraising

Kevin Parks

Want to join the Board or attend chapter meetings? We would love to help you get more involved



Congratulations!

**Your Chapter has achieved the Gold level of
Circle of Excellence Recognition!**

Upcoming Events

CPCU Course Offering

Which class do you still need in order to make the 2016 conferment in **HAWAII**??

Contact our education director Ken Carter to let us know: KCarter@merchantsgroup.com

Family Fun Bowling Social

Location: Spare Time Bowling, 2850 William St, Cheektowaga, NY 14227

Date: Sunday, April 10. 2 – 4pm

See Flyer on the following page, also more information and registration [here](#).

Buffalo I-Day

Location: Buffalo Niagara Convention Center, 153 Franklin St, Buffalo, NY 14202

Date: Thursday, April 21st. 8am – 7pm

More information [here](#). Be sure stop by our table!

Candidate Development Breakfast

Location: Giancarlo's, 5110 Main St, Williamsville, NY 14221

Date: Tuesday, May 17th. 7:30am – 9am

More information and registration Details coming soon!

SAVE THESE DATES!

Watch your inbox for information about Ethics Awareness Month in March!

We will be holding our annual Scholarship & Charity Golf Tournament Monday, August 15, 2016.

More information coming soon! Visit our website: BuffaloCPCUgolf.com



An affiliate of The Institutes

Buffalo CPCU Society Chapter, Inc.
Buffalo, NY

The Buffalo Chapter would like to extend a heartfelt thank you to our paid members and the companies that support them. Without your contributions, we would not be able to hold the events, seminars, and scholarships that support our candidates and members.

If you have not yet had a chance to pay your dues, you can use the link below to do so. Memberships are available for CPCUs and candidates. Many employers provide reimbursement for professional society dues; be sure to ask! If your employer does not reimburse dues, please let us know as we are developing a sponsorship program to address this need.



Just a reminder of a few of the benefits that are included with membership:

- **Access to Complimentary webinars covering industry topics and trends**
- **Gain technical knowledge specific to your job from 14 specialized interest groups**
- **Attend events at a discounted rate**
- **Access to complimentary quarterly online courses from the Institutes**
- **Networking: Connect with CPCUs in 130 Chapters in over 40 Countries**
- **Access to our online job database**
- **Much more – check out the full benefits here:**
<https://www.cpcusociety.org/membership/benefits>



Buffalo Chapter

Family Fun Bowling Social

Sunday, April 10th

2 - 4 PM

Open to all CPCU members, Insurance professionals and their guests.

We will have lanes setup with the bumpers for children to play.

2 games, shoes, pizza and pop only \$15 per person.

Cash bar available.

Register Online today at:

Buffalo.CPCUSociety.org

Easy online payment using credit or debit card through PayPal.

Space limited to 60 bowlers

Venue:

Spare Time Bowling

2850 William St (At I-90)

Cheektowaga NY 14227

For more information contact:

Jennifer Jermain

jjermain@geico.com